

Press Release

Barclay Technologies goes to Latin America

Zurich/Urdsorf, 20th April 2011 - Barclay Technologies is breaking new ground over the South Atlantic by signing an agreement with TelecomAdvisors International S.A. in Panama, starting in May 2011 the distribution of Certus Lateo™ in Latin America.

It is predicted, that in the upcoming years the Latam market will grow above average. "We will focus on Panama, Brazil, Mexico, Chile, Colombia and Costa Rica," so Francesco Fucile, Director Sales at Barclay Technologies (Schweiz) AG. He is pleased about the new cooperation and adds: "We are sure we have found the perfect partner in TAI to position our product in the Latam market for a successful participation in this promising emerging area."

TelecomAdvisors International S.A. (TAI) counts on more than 12 years of experience in the Latam Market and a value added reseller (VAR) network in more than 12 countries. The company is a distributor dedicated exclusively to telecom and security specific products and solutions. Founded in 2001 and headquartered in Panama City, TAI is strongly committed in delivering best-of-breed services and solutions to enhance and optimize the customers' business processes.

Andreas Wunderlin, CEO of TAI said: "We have shown in multiple projects the capability to work and support our partners during the entire sales, implementation and support cycle. The combination of ease of implementation and marginal administration effort, without noticeable performance loss makes this unique Swiss made security software an attractive product for Latin American companies searching for an affordable, but highly secure solution for data protection."

About Telecom Advisors

TelecomAdvisors International S.A. was originally founded in 2001. In 2005 the headquarter was established in Panama City. The mission of TAI is to be a preferred supplier of Revenue Assurance, Service Assurance, Security Enterprise Management solutions throughout the region of Latin America and Caribbean, but also other regions like Spain and Portugal. TelecomAdvisors International S.A. counts on more than 30 years of experience in the Latam Telecom Market and a value added reseller (VAR) network in more than 12 countries. In the Latam and EMEA region.

<http://www.telecomadvisors.org>

Blog:<http://telecomadvisorsinternational.blogspot.com>

For further information

TelecomAdvisors International S.A.

Andreas Wunderli

Suite 5003, Box 0832-1276 WTC



Panama City, Republic of Panama

Phone +507 2091073

Phone +1 305 6004402 (USA)

Email: sales@telecomadvisors.org

About Barclay Technologies (Schweiz) AG

Barclay Technologies Holding AG which is publicly traded on the Frankfurt Stock Exchange (BT9) and owns 100% of Barclay Technologies (Schweiz) AG in Urdorf, a strong performing and well established specialist for high-end encryption technology. The company has a solid 15-year track record in software development. With the product Certus Lateo™ a completely new safety standard of real-time data encryption and secure network communication has been created without affecting the network performance. It is a cost-effective but highly secure solution designed with a focus on easy implementation and administration. Certus Lateo™ provides added value, wherever data have to be protected regardless the size of a company or industry sector. The products of Barclay Technologies are sold exclusively through certified distributors and resellers.

For further information

Barclay Technologies (Schweiz) AG

Gabi Gerber

Grossmattstrasse 9

CH-8902 Urdorf

Phone +41 44 847 31 31

gabi.gerber@barclaytechnologies.ch

www.barclaytechnologies.ch