

Edge Technologies and TelecomAdvisors International S.A. signed distributor agreement

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FOR IMMEDIATE RELEASE:

Fairfax, VA, January 30, 2009, Edge Technologies, a leading provider of the world's only secure network management portal, and TelecomAdvisors International S.A., a distributor dedicated exclusively to telecom and security specific products and solutions, have signed a distributor agreement. For Edge this partnership means the strategic expansion into a growing market that face real challenges that are best addressed by our product line", says Betsy Gorgei, Sr.VP at Edge. "We are excited to have a strong partner in TAI with the required technical know-how to best serve the local marketplace." Resellers and system integrators working together with TAI will be able to offer Edge's products to rapidly and securely integrate data from any number of applications and present customizable views to their customers. Edge's enPortal will speed the time to market for these solutions.

Andreas Wunderli, CEO of TelecomAdvisors International S.A., states "TelecomAdvisors is proud to have Edge as a new solution partner", representing its portfolio for the first time in Latin America and the Caribbean. We are convinced that this new partnership confirms the right selection of innovative and "state of the art" portal and visualization solutions. This marks real scale of economy and optimization of resources for our prime customers, Telecom Operators as well as public and private enterprises in a little while.

About TelecomAdvisors International, Panama



TelecomAdvisors International S.A. was originally founded in 2001 in Asia. In 2005 the new headquarter was established in Panama City. The mission of TAI is to be a preferred supplier of Revenue Assurance, Service Assurance as well as Security Enterprise Management solutions throughout the region of Latin America and the Caribbean, but also for other regions like Spain and Portugal. TelecomAdvisors International S.A. has more than 30 years of experience in the Latam Telecom Market.

Furthermore they developed a value added reseller (VAR) network in more than 15 countries in the Latam and EMEA region. Information at: www.telecomadvisors.org or call: + (507) 209 10 73 in Panama City.

About Edge Technologies



Founded in 1993, Edge Technologies specializes in managing the way people view, share, and engage information. Government and businesses rely on COTS or custom solutions from our expert IT professionals and proven development team to align their content with their [mission/program] goals. However they're prioritized, most enterprise challenges point toward two universal needs: usable information and talented people. These are exactly what Edge Technologies provides with our core practices in Data Visualization, Content Assurance, and Staff Augmentation. Through our solutions in these areas, we help agencies and businesses meet their requirements, keep their programs on track, and stay within budget.

Edge's flagship products include enPortal™, the first secure Web Applications collaboration portal; N-Vision™, the world's first real-time Java-based web-enablement tool for HP OpenView; and AppBoard. Edge provides these and other leading-edge products and services to many of the world's most secure network infrastructures, and they consistently innovate, deploy, and maintain high-impact solutions that meet customers' most critical needs. For more information on how Edge can enhance your operations, or for a personal demonstration of Edge's products, please visit www.edge-technologies.com, or call 1.888.771.3343.

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